

**MINUTES  
CASTRO VALLEY LETIP  
BOARD MEETING JUNE 2, 2008**

Present: Jack Wilcox, Bill Adams, Shirley Ambro

Called to Order 1:15PM

**Old Business**

**Insurance** - Email from LeTip Int'l vague-Bill Adams will call to obtain more information. Shirley Ambro will obtain quotation for coverage.

**Leave of Absence**-in order to be determined if eligible, must be in compliance:

- Dues and fines must be current
- Must be in compliance with bylaws
- Must be to the advantage to the group to grant leave of absence.

**New Business**

**Mixer Budget** – leave as is @\$15 per member

M – Bill Adams

S – Shirley Ambro

C - Motion carried.

**Roster**- 330 backs available-will have Paul print up current rosters

**Membership Drive**

- \$10 per qualified guest/\$20 per guest in targeted categories
- *Targeted categories – painter and chiropractor*
- New members – sponsor will roll 2 dice \$5 per amount thrown
- Members who obtain next level badge after BLUE – 1 year of quarterly dues paid in full.

M – Bill Adams

S – Shirley Ambro

C - Motion carried.

**Round Table:** Will no longer have Round Table discussions.

M – Bill Adams

S – Shirley Ambro

C – Motion carried

**Mentor/Membership** will have Activity/Checklist for new members and will monitor:

- Involve sponsor
- 10 letters a must (window of opportunity short)
- New prospects converted to members (1 new member in 1<sup>st</sup> year)
- Understand fine, fine cards, visitation, commercials, etc.

Meeting adjourned at 1:50PM

Next board meeting: July 7, 2008

### **Addendum – June 5, 2008**

Hi All,

I didn't mean to take you by surprise concerning the addition of a Silver Badge holders promo but it occurred to me as I was standing there that the Silver Badgers are without a doubt the most prolific recruiters in our group and we were about to leave them out of the contest. My thought is that they be allowed to compete with the Blue Badgers on a level playing field. What are your thoughts? Should we take an average number between all the Blues to get a target Sponsoree number for the Silvers? I'm sure we can revise my off the cuff announcement next week.

Obviously this is somewhat of a long term project.

Shirley, could you please call Home Office again to try to get a list of Blue Badgers and the number of sponsored members on record for each so we can determine a baseline and the targeted number of needed Sponsorees for each to reach Silver?

Thanks,

Jack