



of Castro Valley

Board Minutes August 30, 2006

Call to order – 8:31 am

In Attendance: Mike, Alex, Jack, Earl, Josh, Char and Craig

Read and approved minutes from July 11. MSC

Old Business

Membership Issues

Resignations: N/A

Terminations: Dan DeValle, Adrienne Ericson, Jenny Lessalle

Leave of Absence: N/A

Letters: Bill Adams, Diana Trevino - Attendance, Dues

Jeff Thompson – White Badge Jeopardy, Attendance, Dues

White Badge members in Jeopardy

Jeff Thompson, Scott Miller, Char Aquino, Monica Dulberg, Rob Engeldinger

New Business

Board moved into Executive Session to discuss potential membership issues brought to board's attention. Discussion continued for 45 minutes and then was called to an end at 9:35 am. Executive session minutes included as attachment for permanent record.

Board discussion regarding revisiting fines for unexcused absences and having Sgt at Arms keep track from week to week and enforce. Also discussed Tip bucket procedures and having board lead the way by slowing down the routine, calling out fines paid and tips given by member tipped. Board will start bucket next week and show example of correct procedure.

Discussion brought up by Tip Master about tipping issues from this last month. Some confusion in chapter about what constitutes a legitimate tip as it relates to workshop attendees. It was concluded that we need to reiterate to Chapter that Tips are defined by imminent and specific business. Therefore, having someone attend a workshop held by a LeTip member does not constitute a tip, just a marketing opportunity. Any workshop attendee who specifically requests more info or continued contact with workshop presenter would count as a tip for potential new business. Tip Master will educate the group during his committee reports.

Discussion regarding quarterly mixers as it relates to Don Jose's restaurant. It was suggested that this restaurant has had recent health department issues and one member had personally experienced an issue with cockroaches. Too late to change the date for the mixer on Sept 19, but we will bring this up with the restaurant management and seek out new venues for future events.

Discussion about Holiday Party in December. Round Table discussion in the Spring indicated that the chapter membership wanted us to spend our treasury on marketing and business building tools. The board voted to have a casual dessert and gift exchange at someone's home. MSC Possible venues would be John Feeney. Mike will ask.

Next Board Meeting – September, 28, 8:45 am at Baker's Square, Castro Valley

Meeting Adjourned at 9:50 am.

Submitted by Craig Conley



of Castro Valley

Board Executive Session Minutes August 30, 2006

In session at 8:50.

Four membership issues that potentially require investigation and/or action by the board were brought to the board's attention.

Item 1: Member (Josh Barrett) was informed by a client that he had referred Steve Owen (Construction Consultant) to that Steve's Contractor's license was showing suspended by the California State License Board. Potential jeopardy of Josh's relationship to client as well as potential breach of Professional Business Practices and LeTip Bylaws (Article IV, Section 5 (h)).

Item 2: Steve Owen advertising for General Contracting work which represents business outside of his category (Construction Consultant).

Action: Alex Pulos assigned to meet with Steve and investigate status of his license and discuss his category limitations

Item 3: Several members have reported verbally that John Feeney has had some interactions with their referred clients that are potentially ethical issues. Reports of contract documents changing from original explanation to customer and final document presented for signing. Board discussed that there may be other factors that weigh on this situation, (ie. Customer credit score and eligibility for programs).

A related issue is that our Realtor, Ryan Lema and John have come to a point that they are apparently unable to work with each other due to the above issues when they should be power partners. In addition, it has been reported that Ryan has been free to discuss his displeasure with John with referred clients at the point that he should be referring the client to John for mortgage assistance.

Action: Requires further board follow up and investigation but this will be predicated upon the reporting member supplying their complaint in writing to the board.

Item 4: Member, Char Aquino, brought to the board's attention a issue with Bill Adams regarding non-payment of bills to her company. She has tried for some time to resolve directly with Bill but has not made any progress. Requests that the board investigate and intervene.

Action: Mike will contact Bill and discuss the issue. Based upon Bill's 2nd letter in a row for attendance and participation to the group, and non-performance as Sgt at Arms, his membership may already be in jeopardy.

Out of session at 9:35.